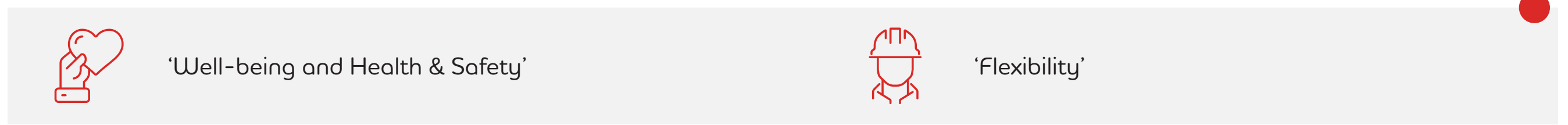


Executive Summary: Workers' professional aspirations vs companies' perceptions

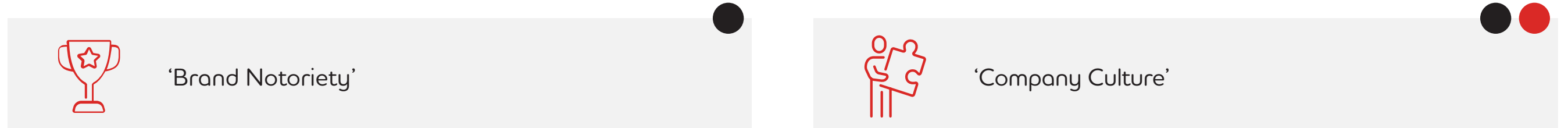
Our survey found that companies and workers were aligned in what they felt were the top 3 most important criteria for people choosing an organisation: **'Salary'** remains by far the most important factor (**53%**), followed by **'Work Atmosphere'** (**36%**), and then **'Career Development'** (**25%**).



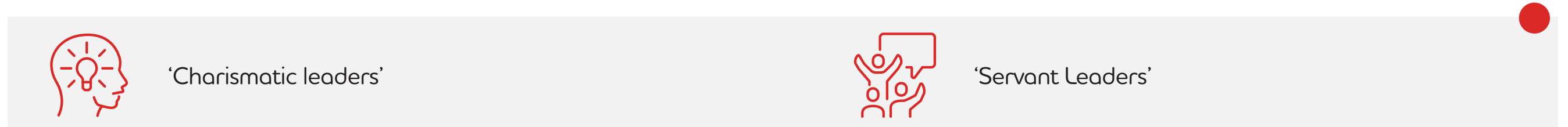
Where they differ



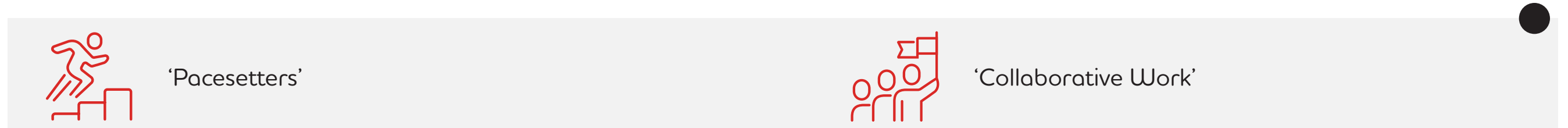
'Well-being and Health & Safety' at work are underestimated by companies but are a key factor for workers, suggesting it needs to be a "must-have" that companies invest in. Our survey also showed that whilst companies didn't think it was, 'Flexibility' is very important for workers happiness in the new normal following the pandemic, especially in the US, UK, and Germany.



'Brand Notoriety' is overestimated by companies (it ranks 16th in importance for workers compared to 7th in companies' minds), but 'Company Culture' is important to both (rank 10th and 8th respectively).



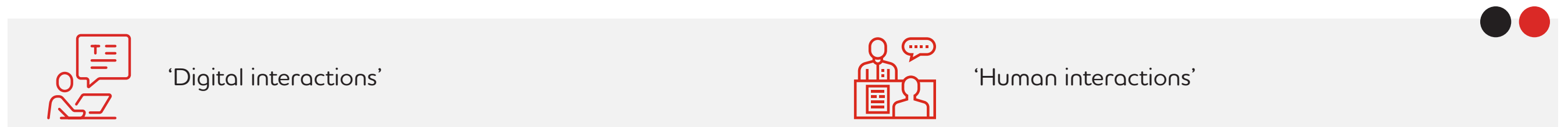
There is also a gap in perceptions on which type of leadership style is preferred. 'Charismatic Leaders' (**25%**) and 'Servant Leaders' (who focus on employee welfare) (**21%**) are attractive leadership styles for workers.



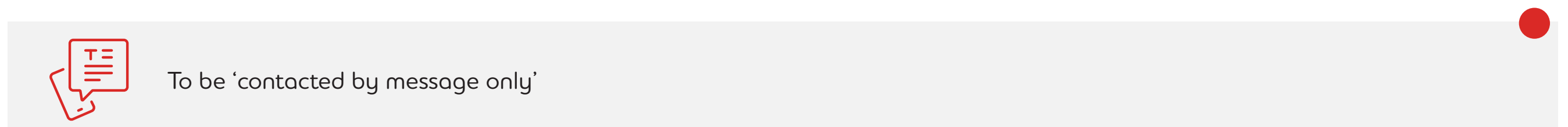
In comparison, 'Success-obsessed' but respectful 'Pacesetters' (**25%** vs **11%**) are the preferred styles by companies. Another differentiating factor is that **71%** of companies promote 'Collaborative Work', whilst only **54%** of employees do (except for LATAM & Spain: where it was greater than **80%**).

More important for / Preferred by: ● Workers ● Companies

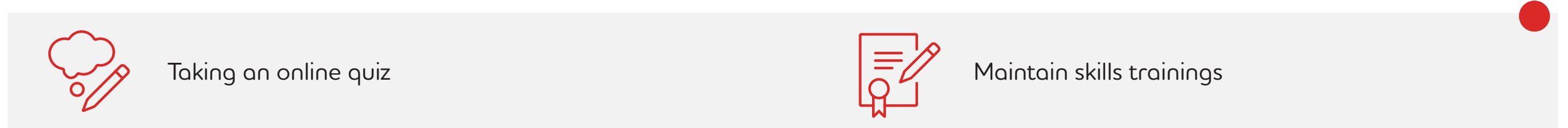
Are workers and companies on the same page with digital recruitment and onboarding?



'A mix of digital and human' interactions is the most accepted method recruitment for both companies and workers (**>66%**).



Workers are also more prepared to be 'contacted by message only' (WhatsApp, SMS, & other: **35%**), compared to companies, where only **9%** were prepared to do this.



Companies should also take note that employees were interested in taking an online quiz to check their skills adequation for the job at the recruitment phase (**58%** workers vs **46%** companies), but also maintain skills trainings all along their career to ensure they are still up-to-date (**22%** vs **12%**).

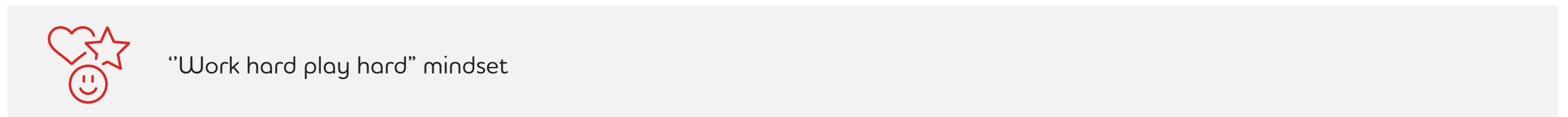
More important for / Preferred by: ● Workers ● Companies

The most desired organisations for our respondents to work was...



22% of the workers we asked spontaneously named a GAFAM company as one they would like to work for most. **48%** of these want to work for Amazon, and **27%** for Google.

Why?



Because these employers are the more career path focused and famously adopt a "work hard play hard" mindset which was extremely popular among our respondents.

Exploring Workers' Professional Aspirations

We asked 1450 respondents - 1300 workers & 150 clients (companies) – about their motivations and expectations at work.



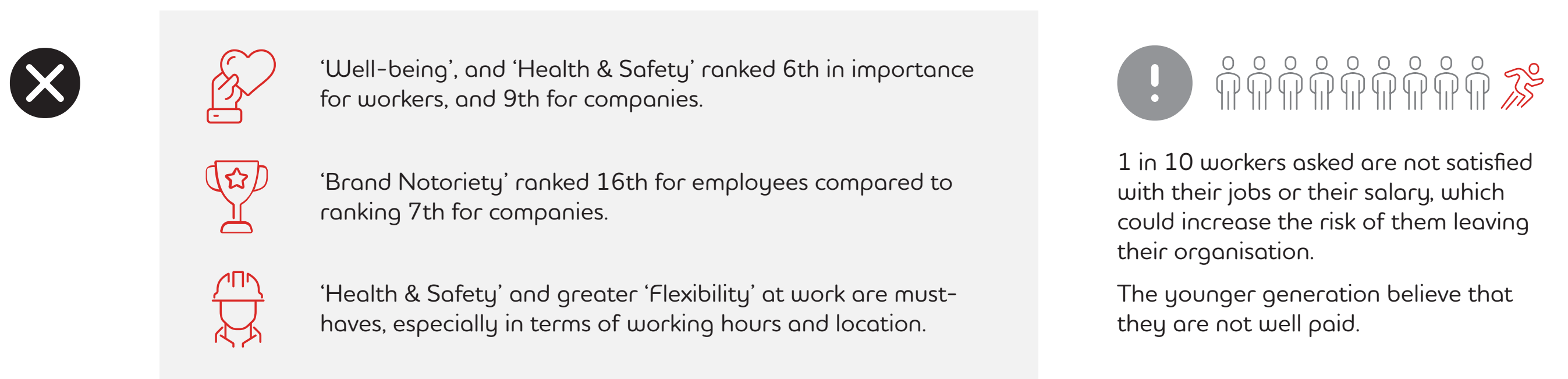
Workers' expectations vs companies' perceptions

Workers' top 3 criteria for choosing an organisation are the same as what companies think:



However, companies tend to overestimate the importance of salary for workers compared to other criteria. 'Salary' & 'Career Development' are more important for the younger generation.

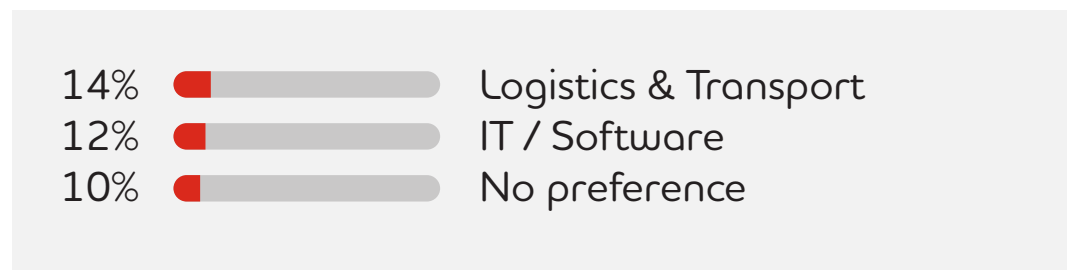
Where worker expectations and company perceptions mismatched:



1 in 10 workers asked are not satisfied with their jobs or their salary, which could increase the risk of them leaving their organisation.
The younger generation believe that they are not well paid.

Favorite company's mindset

Favorite area of work



22% of workers asked dream of working for one of the GAFAM organisations. 48% of these want to work for Amazon, and 27% Google.

The older generation were less focused on specific industries, whilst women were more attracted by the public sector.

Collaborative work



71% of Companies promote collaborative work, but only 54% of workers enjoy a collaborative working environment.

The younger generation are happier team players, with 57% of Gen-Z respondents happy with collaborative jobs, in open spaces.

Women (48%) tended to be less enthusiastic about collective work.

Social responsibility

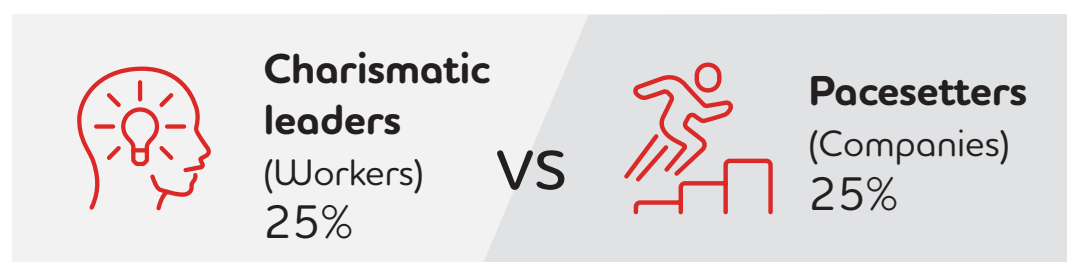


1/3rd of workers ranked 'Ethics' and 'People' (Diversity & Inclusion) as the most important areas of focus.

9% of companies ranked 'Corporate Environmental Responsibility' as the most important issue, with men being more focused on environmental issues.

The higher the level of education of the respondents, the more 'Ethics' became important (38%).

Management style



Workers prefer inspiring 'Charismatic' leaders (25%) and 'Servant' leaders who focus on staff welfare (21%).

However, the main type of managers valued in the companies asked were "success-obsessed", fast-paced but respectful 'Pacesetters' at 25%, compared to only 11% of employees who valued this style.

Recruitment process & relationship digitalization

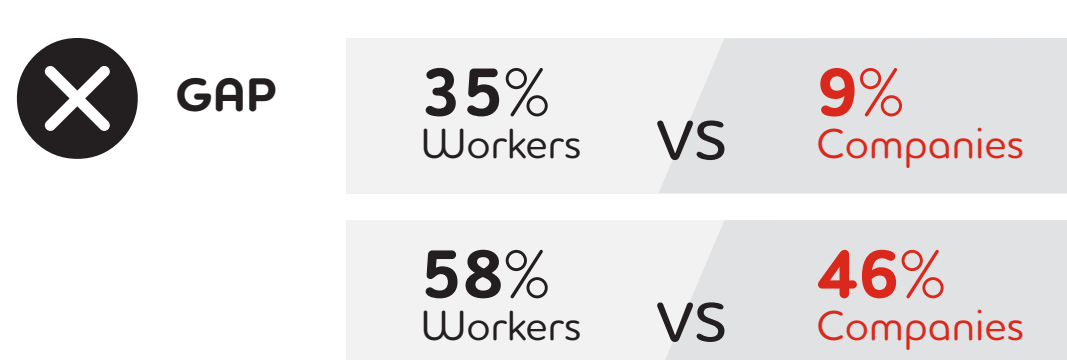
In terms of digital recruitment:



Both workers and companies accept that a mix of digital/human interactions is the new normal: 66% & 67%.

Online interviews are also an accepted part of the new normal, but more so by companies (56%) than workers (42%).

In terms of digital recruitment, onboarding and beyond



Workers are more willing to be contacted by 'message only' than companies are happy to (especially prevalent in the younger generation).

Workers are more interested in taking an online quiz to check whether they have the adequate skills to do the job they're applying for.

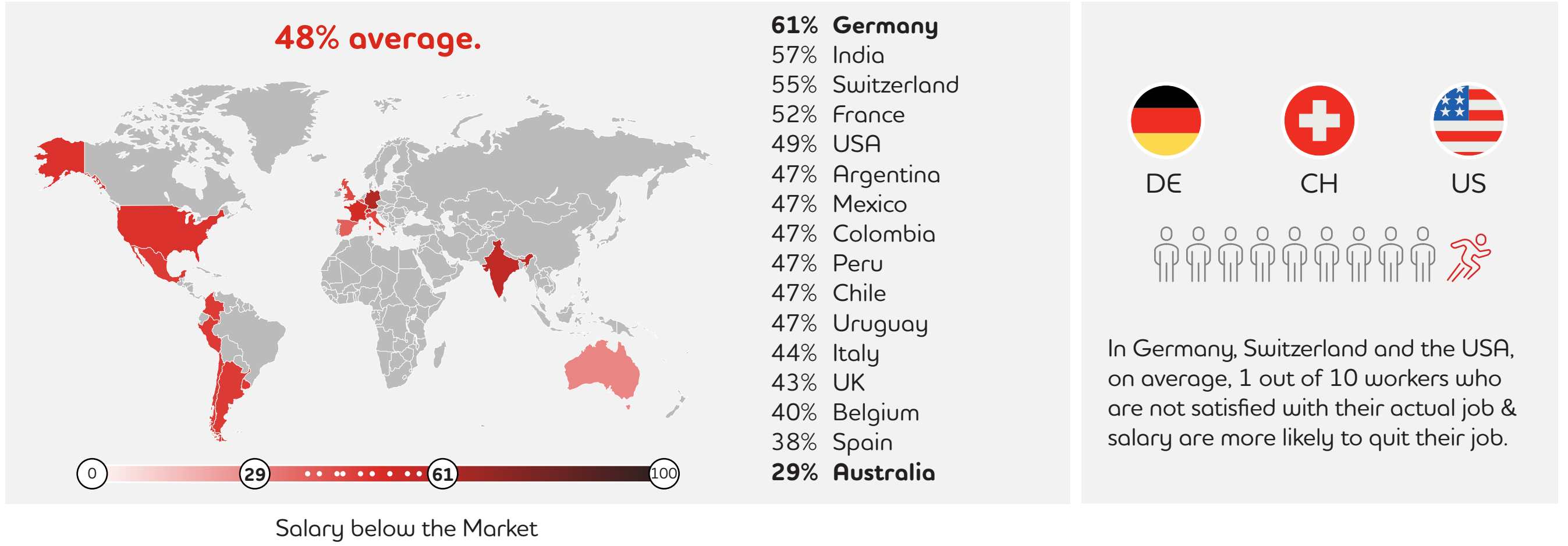
Exploring Workers' Professional Aspirations: Country Comparison

Most important factors when choosing an organisation



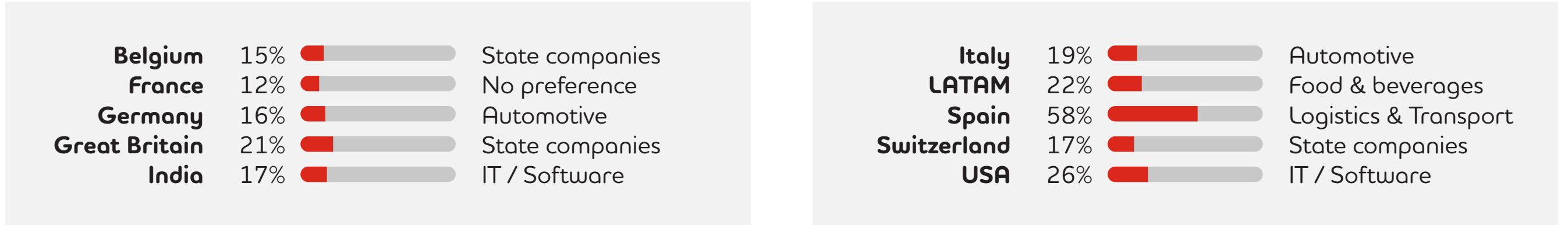
- Italy (38%) and India (31%) had a greater focus on 'Career Development'.
- Italy had a greater focus on collaborative work.
- Greater flexibility (hour schedule, location) are often in the top 4 & 5 priorities for all countries.

Do workers think that they are being fairly compensated for their job?



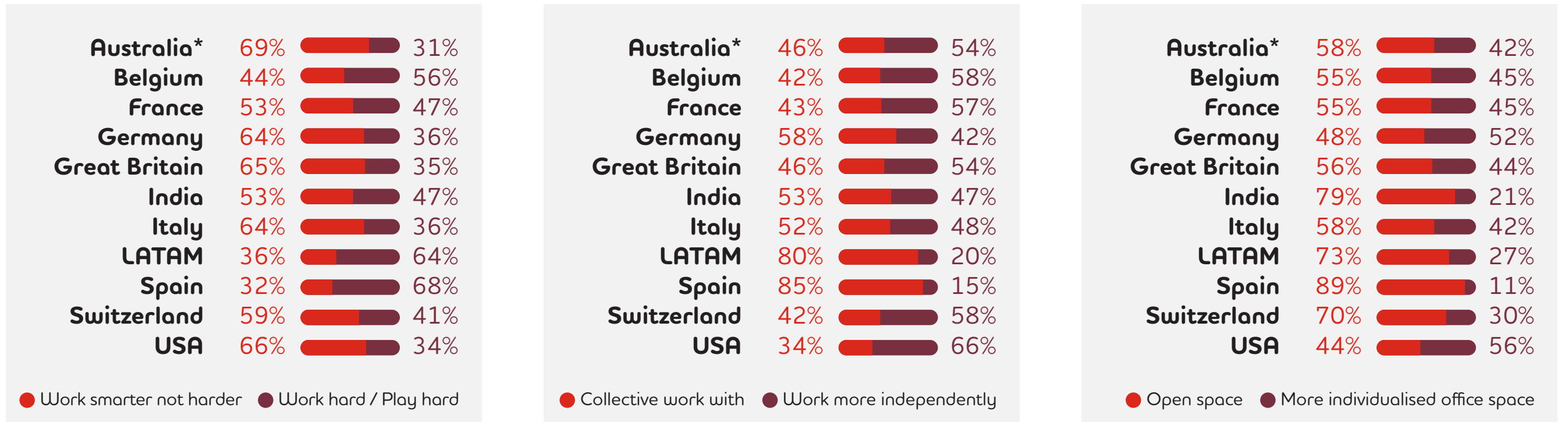
Preferred organisation mindset

Preferred industry (based on preferred brand):



- Belgium, UK and Swiss flexible workers are seeking for more "secure" jobs.
- Spain is Logistics with Amazon.
- India & USA are IT with Google mainly.

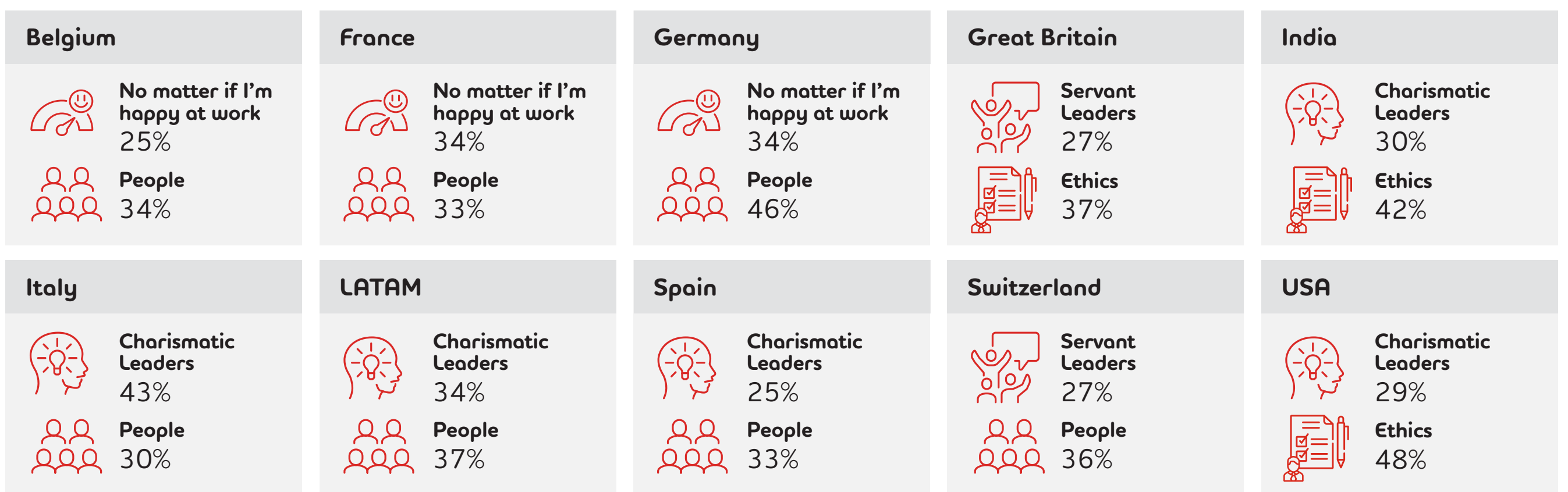
Work environment:



- Spain & LATAM are happier team players and promote and enjoy collaborative work.
- India prefers open space working environments (89%), whereas workers in the US like to work more independently.

*Low number of responses.

Favorite 'Social Responsibility' area & 'Management Type'



Charismatic leaders: Strong believer committed to their cause. "Let's do it together mentality". Inspiring. Visionaries.

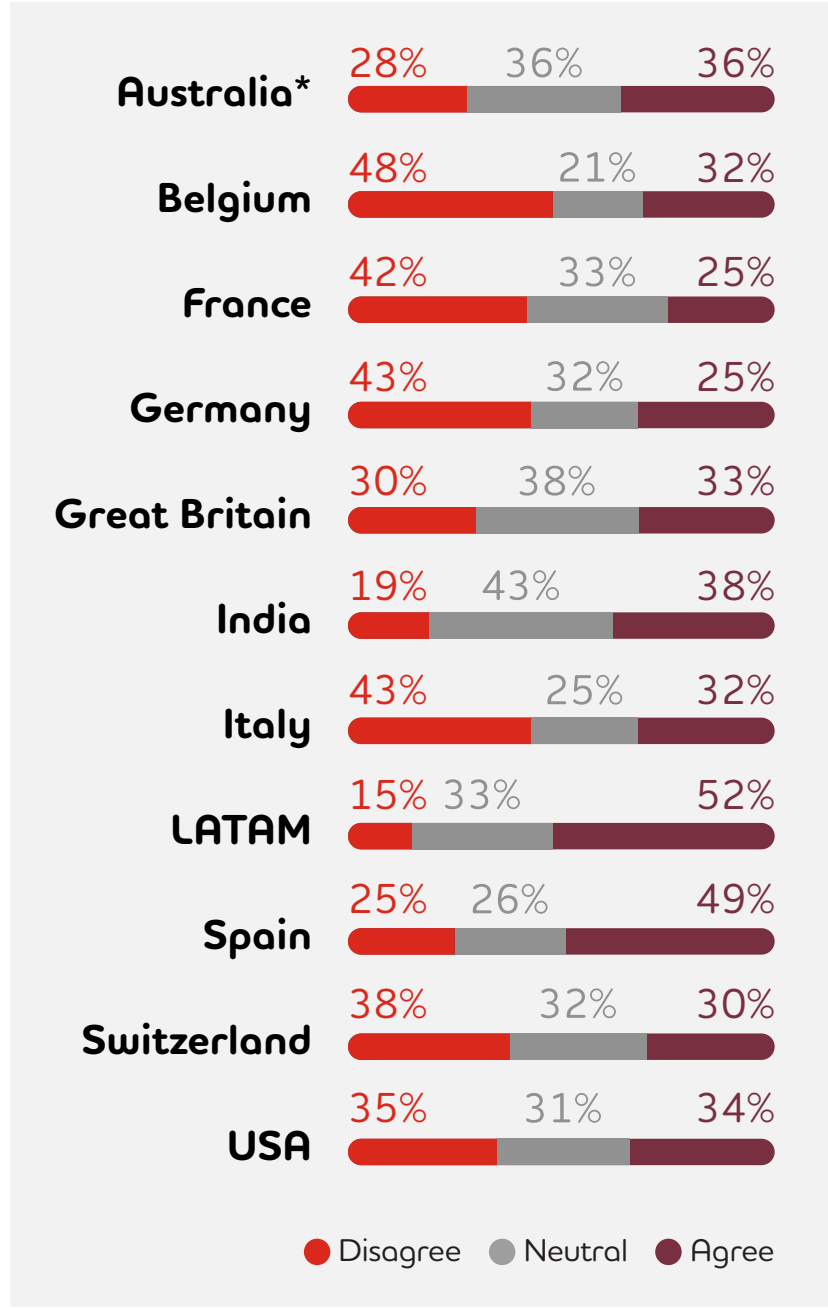
Servant leaders: they focus on the welfare and success of the employees.

- Belgium France and Germany do not really have favourite type of management, the more important is to be happy at work.
- The other countries mostly prefer Charismatics leaders, except UK & Switzerland who prefer Servant leaders.

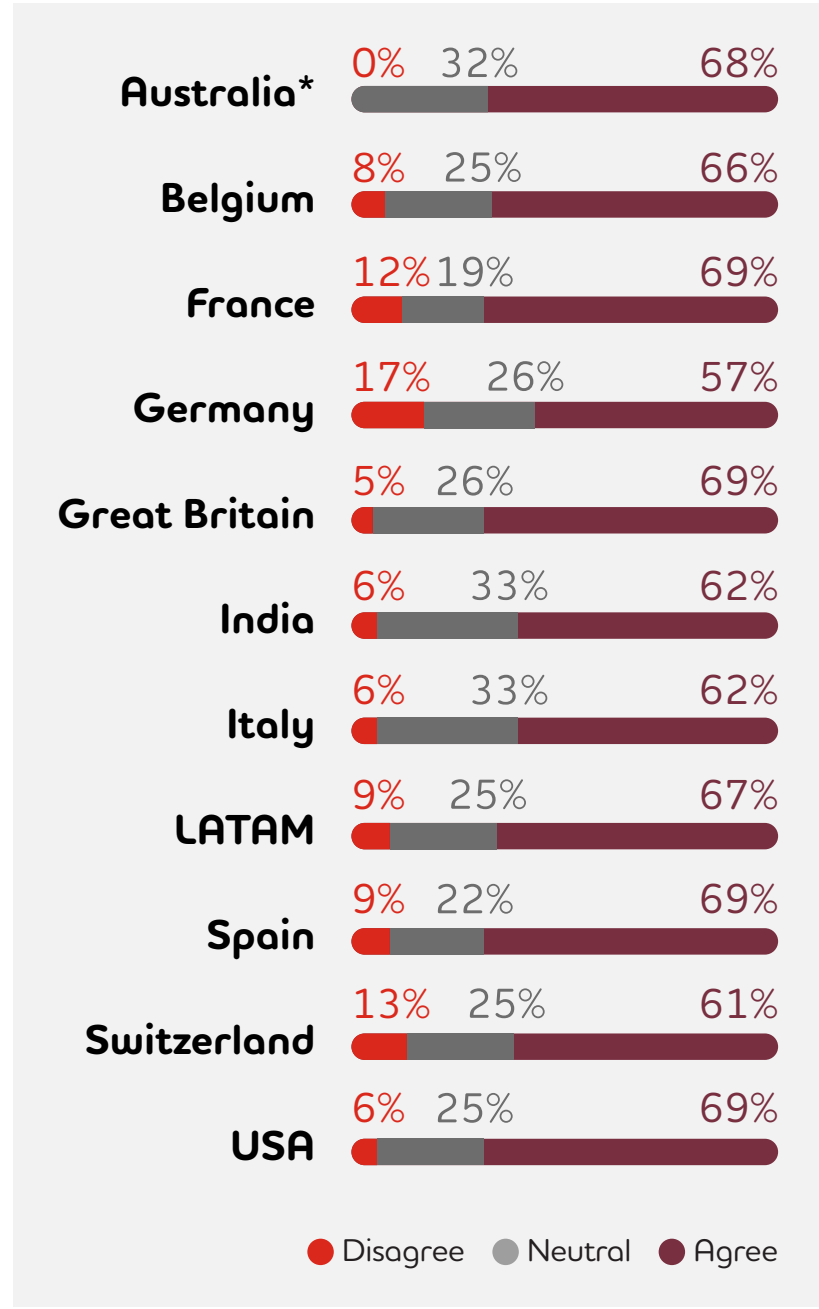
Exploring Workers' Professional Aspirations: Country Comparison

Preferred digital recruitment process

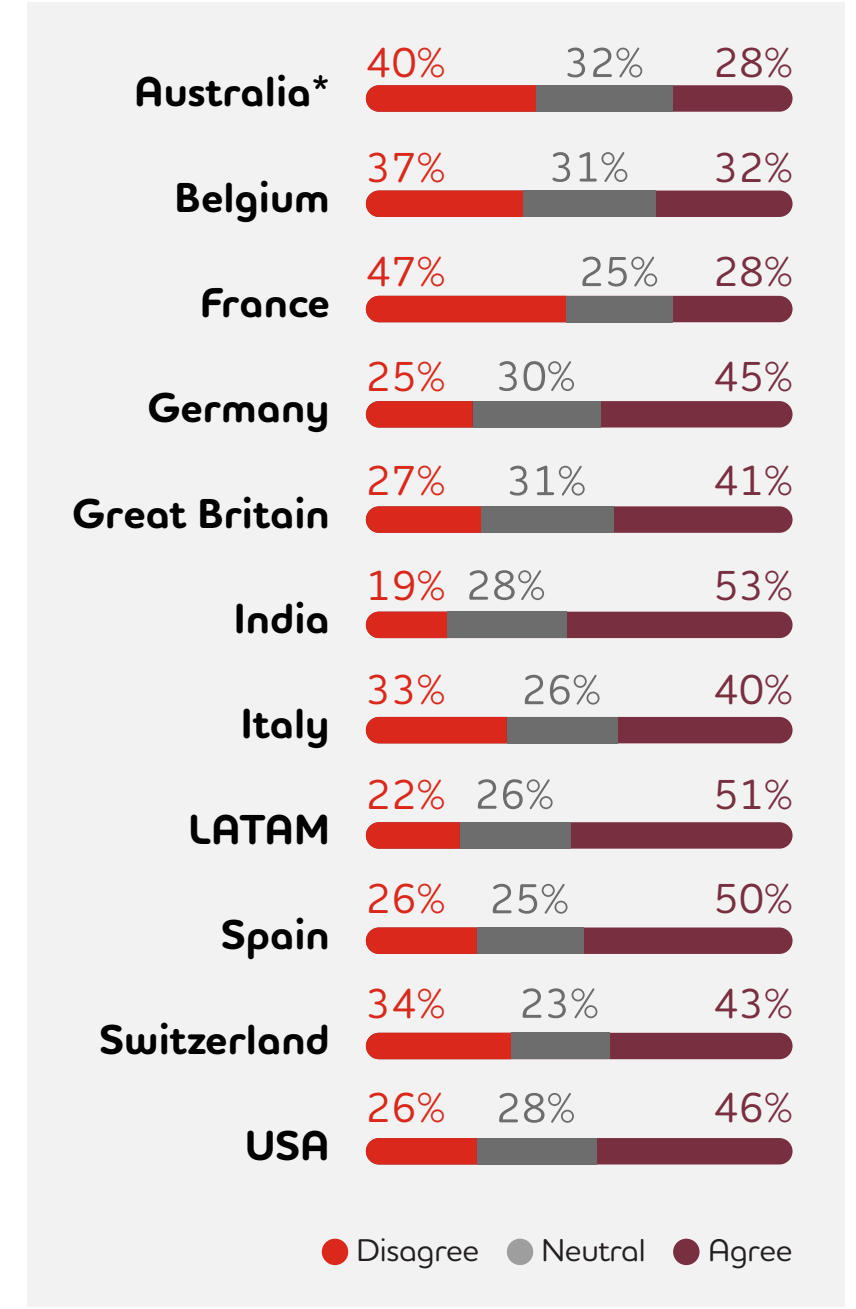
Contact candidates by messages only (Whatsapp, text/SMS...)



Have a mix of digital process complemented by a consultant/recruiter or HR manager



Have the interviews through video conf. rather than F2F



Latam (52%) & Spain (49%) are the more comfortable with contact by message only. France & Germany not worst with 25%.

Most of the countries are now familiar with a mixed digital & human process, especially UK, France & LATAM (69% each).

India, LATAM & Spain are the more in favor of online interviews (<50%), whereas France and Australia not at all (<30%).

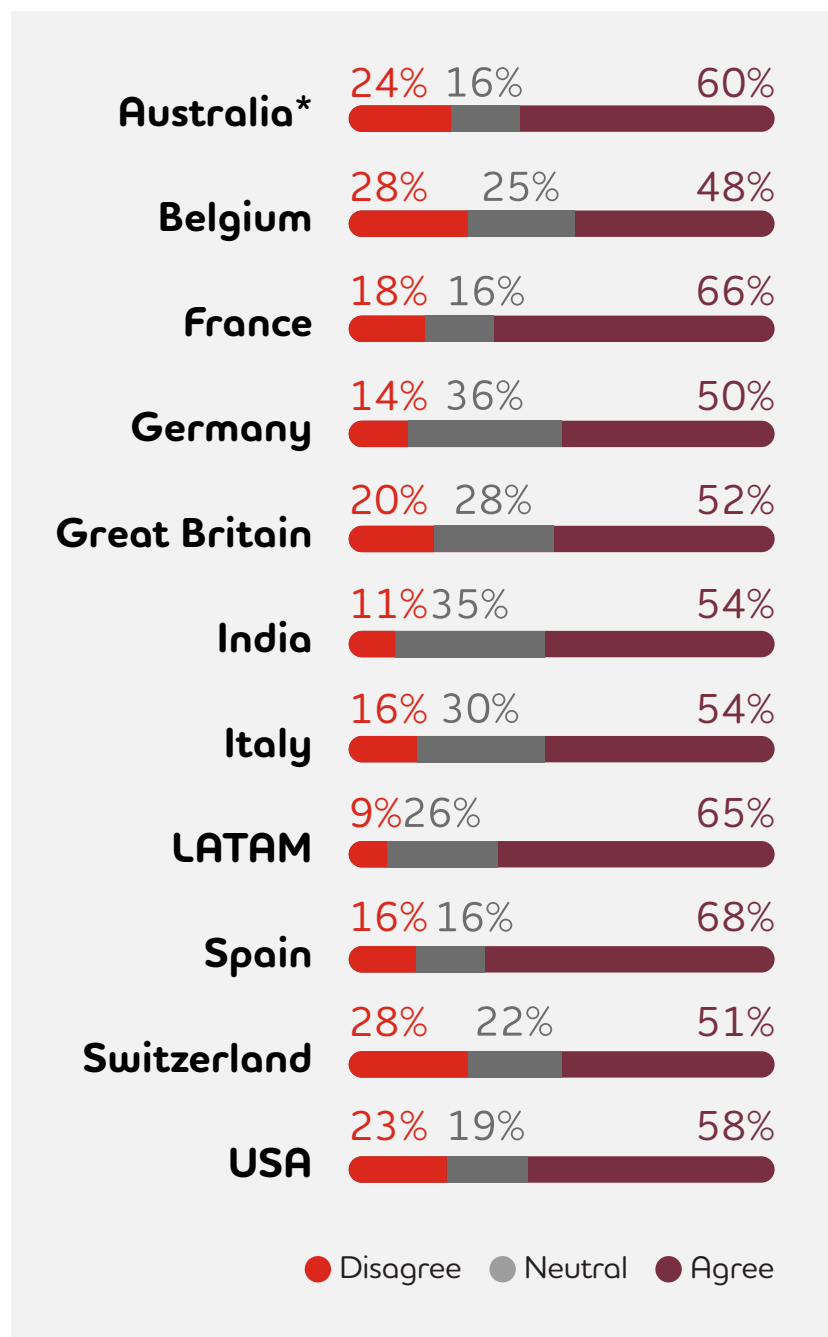
Most of the countries consider that a mix of digital & human recruitment process is part of the new normal (57% to 69%).

Further to be team players, India Latam and Spain are the most ready countries to lead ITW by visio!

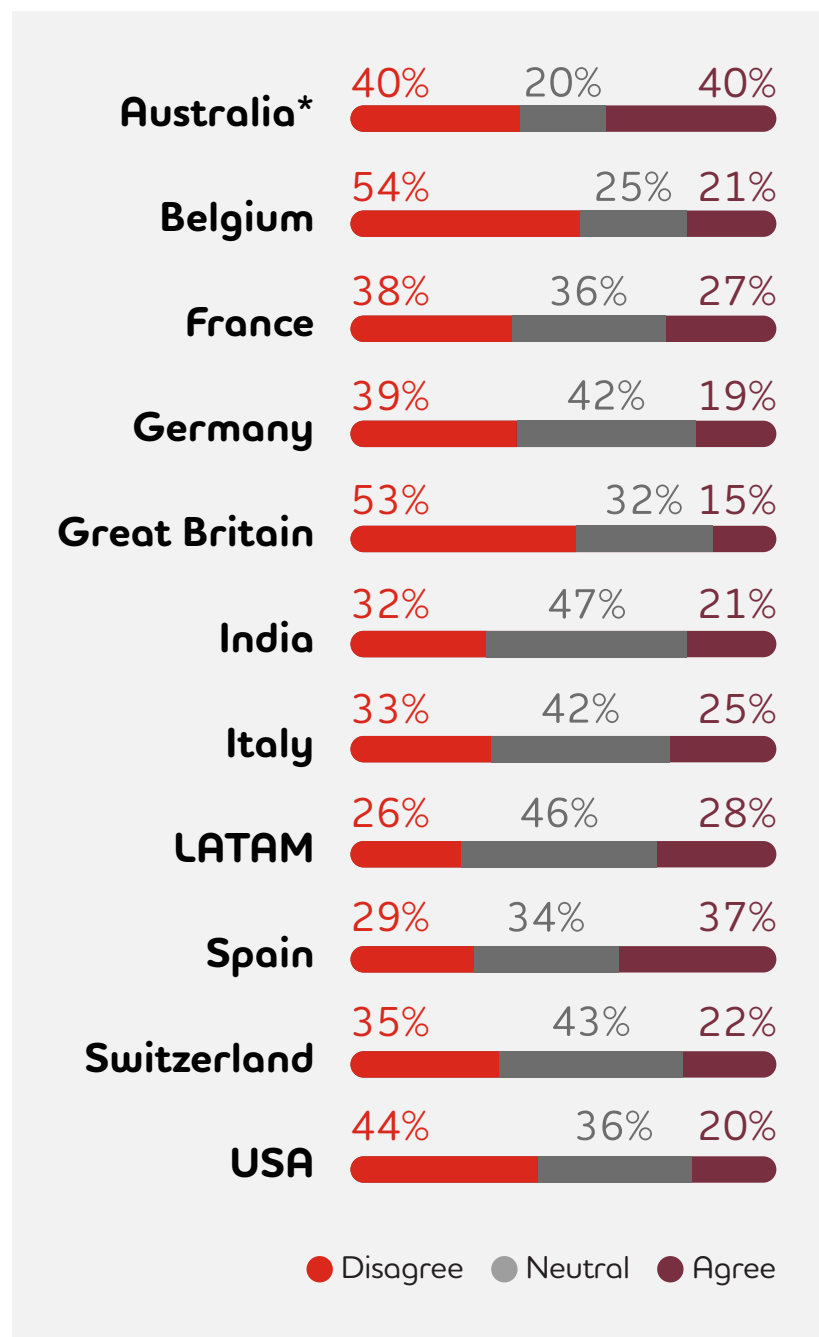
*Low number of responses.

Preferred assessments process

Take an online quiz as first step to check skills adequation



Take a serious game, business or escape game as a first step



Take an online quiz as first step seems important for employees to check adequation with the job upfront: especially Spain, Latam & France.

On the contrary, serious game is not really welcome, except in Australia and Spain.

*Low number of responses.

Favourite onboarding process



A Buddy that helps you to better know your teammates and daily work life.



Personal onboarding plan with enough time to meet the different parts of the business.

